Biotech/Pharmaceuticals - Business Strategy
A 1099Partners Workshop

1099 PARTNERS

Benefits

+ Access to experts without the expense and commitment of a traditional consulting engagement or full-time employment.

+ Execution-oriented focus.

+ Workshops are customized to specific client needs.

+ Access to experts for follow on work, supervision, or implementation.

+ Deliverables are client intellectual property.

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Unique Access to Senior
Business Professionals and
their Network Contacts

1099Partners Biotech/Pharmaceuticals and Intellectual Property Workshop

This workshop focuses upon the broad requirements for Biotech and Pharmaceutical concerns. The customizable content can address IND filings, FDA processes and approvals, patent and IP approaches, establishing partnerships as well as competitive intelligence and marketing strategies. A section of the workshop explores alternative government and non-government funding sources. This Practice Team is headed by the former Chief Science and Technology advisor to a State Governor and former Director for drug discovery of a Tier 1 pharmaceutical firm.

About 1099Partners

1099Partners is a consortium of technology executives who have either transitioned from five day corporate roles or successfully exited from emerging technology firms. They are not "between job" consultants but individuals who are hands-on, execution-oriented personnel who wish to stay engaged with firms on a project basis. Access to the team is without employment commitments, complicated or expensive sourcing arrangements, or full time obligations such as benefits. Each 1099 individual Partner leads workshops in their area of expertise, can serve as interim staff, or provide network or local geographic personnel access for clients. Our executives provide expertise in either strategy sessions such as diligence, or serve in execution roles such as business development, sales, finance, marketing and similar functional needs.

Other Popular1099Partners Workshop Topics

- Software/Hardware: Go-To-Market audit and strategic assessment
- M&A: Considerations for technology resellers
- Cloud Computing: Transitioning strategies for software suppliers; Implementation considerations for Enterprises
- Mainframe Negotiations: Alternatives for hardware and support
- Oracle/Sun:® Enterprise alternatives
- IP Code Review: Addressing current M&A standards
- Digital Strategy and Audit: Interactive health and competitive position
- State and Local Government: Business Leverage

These workshops range from 1-2 days and can be delivered on-site or interactively.

For a complete listing of current offerings and expertise domains, or for more information, please email us today at info@1099partners.com.