

Enterprise Alternatives for Oracle/Sun Users

A 1099Partners Workshop



Benefits

- + Access to experts without the expense and commitment of a traditional consulting engagement or full-time employment.
- + Execution-oriented focus.
- + Workshops are customized to specific client needs.
- + Access to experts for follow on work, supervision, or implementation.
- + Deliverables are client intellectual property.

1099Partners Enterprise Alternatives for Oracle/Sun Users Workshop

The Sun Microsystems landscape has been impacted by its integration into Oracle. This technology and planning for future utilization in the Enterprise is addressed in this workshop. The information is drawn from the knowledge base of experts who were customers, former Sun employees as well as lead analysts in the Unix space. The session provides a balanced and practical view of current and future roadmap options. Topics range from alternative vendors, alternative architectures, staffing considerations and conversion challenges. Financial considerations and risk is addressed. The session is highly customizable to meet the individual requirements of a particular client.

About 1099Partners

1099Partners is a consortium of technology executives who have either transitioned from five day corporate roles or successfully exited from emerging technology firms. They are not "between job" consultants but individuals who are hands-on, execution-oriented personnel who wish to stay engaged with firms on a project basis. Access to the team is without employment commitments, complicated or expensive sourcing arrangements, or full time obligations such as benefits. Each 1099 individual Partner leads workshops in their area of expertise, can serve as interim staff, or provide network or local geographic personnel access for clients. Our executives provide expertise in either strategy sessions such as diligence, or serve in execution roles such as business development, sales, finance, marketing and similar functional needs.

Other Popular 1099Partners Workshop Topics

- Bio-Engineering: IP regulatory challenges and partnerships
- Software/Hardware: Go-To-Market audit and strategic assessment
- M&A: Considerations for technology resellers
- Cloud Computing: Transitioning strategies for software suppliers; Implementation considerations for Enterprises
- Mainframe Negotiations: Alternatives for hardware and support
- Digital Strategy and Audit: Interactive health and competitive position
- IP Code Review: Addressing current M&A standards
- State and Local Government: Business Leverage

These workshops range from 1-2 days and can be delivered on-site or interactively.

For a complete listing of current offerings and expertise domains, or for more information, please email us today at info@1099partners.com.



Unique Access to Senior
Business Professionals and
their Network Contacts